

FARMCOMPANY



Denmark - a hidden gem in the global agricultural space

Welcome

FarmCompany A/S is a farmland investment company with a vision to grow, consolidate and create value in its sustainable farmland portfolio.

We operate with responsibility an aggregate farmland area under management of nearly 2'000 hectares (4'940 acres) in western Denmark, producing high-quality diversified row crops, milk and animal protein.

Our knowledgeable farm management team has extensive experience operating farms. Long-term returns stem from capital appreciations of the estates, operational income and stable rental income from tenants.

FarmCompany's strategy is to acquire Danish farmland and partner with local farmers, investing in improvements and infrastructure, increasing crop diversity and expanding revenue streams. Its investment strategy aims to increase land value, enhance the environment and enable the next generation of farmers to positively impact the agricultural world.

As of September 2022, FarmCompany is B Corp certified, proudly joining the global movement of purpose-led businesses that meet high standards of sustainability, social- and environmental responsibility. The certification validates our belief that profit and purpose go hand-in-hand.

Jens Ohnemus

Chairman of the Board, FarmCompany A/S



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VEJEN CLUSTER

FarmCompany's first acquisition in 2013



The headquarter for FarmCompany A/S, with a total area of nearly 180 hectares, including 30 hectares of forest. The farm produces diversified row crops.

Vejen Cluster

It is at Vejen farm cluster that FarmCompany's holds its headquarter.

The estate's history traces back to the 13th century and it originally belonged to the Royal Danish Crown. The beautiful farm-house has been renovated by FarmCompany, now integrating wind-powered electricity, geothermal heating and its own wastewater treatment plant.

The area under management reaches nearly 180 hectares, including a forest of 30 hectares with beech, oak and spruce, as well as a protected wetland area for biodiversity and preserved grassland providing pasture improvement for grazing cattle.

The arable land is used to produce diversified crops for livestock feed to our dairy farms, as well as barley sold to beer breweries.

Our premises at Vejen cluster have also welcomed the "Rural Impact Hub", a modern business centre focusing on future technologies related to climate neutral agricultural practices. In collaboration with the Rural Impact Hub and directly benefitting from the latest ag-tech know-how, FarmCompany has allocated approximately 5 hectares of farmland as test fields for a solar-powered seeding and weeding robot.





RIBE CLUSTER

Part of FarmCompany since 2018

Dairy producing farm of nearly 350 hectares of farmland under management, with 1'100 heads of Jersey breed, cultivating diversified row crops, including animal feed. The farm serves as FarmCompany's benchmark farm as it qualifies as one of the best dairy farms in Denmark. The farm has also been awarded for its top class Jersey genetics.

Ribe Cluster

Ribe farm cluster serves as FarmCompany's benchmark farm and is selected as superior Jersey breed genetics by "Viking Genetics", one of the largest AI- (artificial insemination) companies in the world owned by 20'000 beef and dairy farmers in Scandinavia. Nordic countries are the pioneers in breeding for health since the late 80's.

Ribe cluster is also ranked as one of the best producing dairy farms in Denmark. With a livestock of nearly 1'100 Jersey heads, split almost evenly between heifers and cows, the production facilities are equipped with automated straw machines and 6 Lely milking robots.

The Jersey breed produces milk with the highest levels of fat and percentage, on average 5.97% of fat and 4.26% of protein. All our dairy farms sell their milk to Arla Food, a Danish-Swedish multinational cooperative and the largest producer of dairy products in Scandinavia and the largest dairy in the United Kingdom.

A Jersey cow produces on average 10'000 kilograms energy-corrected milk (ECM) per year, whereas Ribe's dairy cows reached on average 11'550 kilograms ECM over a 12 months period.

The farm manages approximately 350 hectares of farmland and runs a fodder crop rotation of roughage (fibrous fodder) and forage crops (mainly grass and maize) for silage.

FarmCompany encourages pasture improvement and grazing management during the summer months, leaning towards regenerative agriculture principles, whereby grazing ruminants are key to a healthy ecosystem. Their manure returns nutrients to the soil and promotes soil health, such as restoring soil microbial diversity, making the land more resilient to flooding and drought, while deep rooted grass captures atmospheric dioxide and ultimately fight climate change.





BRØRUP CLUSTER

Part of FarmCompany since 2018

Dairy producing farm of nearly 205 hectares of farmland under management with 650 heads of Danish Red Cattle. The farmland produces animal feed and diversified row crops.

Brørup Cluster

The dairy farm in Brørup counts approximately 650 heads of the Danish Red Cattle, being one of the preferred dairy breeds in northern Europe, producing an average of 10'200 kilograms ECM per year, with a fat content of approximately 4.38% and protein content of around 3.59%. Brørup's dairy cows produced around 11'400 kilograms of ECM on average over the past 12 months.

The livestock benefits from large ventilated free-stall dairy barns with bedding areas for the cattle to ruminate and rest, as well as outdoor grazing on pasture for part of the heifers during the summer months.

Our dairy cows wear heat detection technology to detect cows that are about to ovulate, such as collar sensors that combine movement activity and rumination parameters, optimising conception rates, while reducing labour and time. With real time insight, precise insemination is conducted during the average 14-15 hours the cow stays in heat.

With nearly 205 hectares of farmland, the farm produces short circuit fodder and forage crops for cattle feed.





ESBJERG CLUSTER

Part of FarmCompany since 2018

Dairy producing farm of approximately 535 hectares of farmland and 1'150 heads of free-range Holsteins. The farmland produces diversified row crop, including animal feed for the herd.

Esbjerg Cluster

Esbjerg dairy farm counts nearly 1'150 heads of the Holstein breed, being the best milk producing breed with an average of 11'500 kilograms ECM per year, with a fat content of approximately 4.04% and protein content of around 3.46%.

When acquiring the farm, FarmCompany took over low-producing dairy cows.

With improved livestock management and focus on better herd health, we expect to reach a yearly production of 12'000 kilograms ECM as of 2023, compared to approximately 10'100 kilograms ECM over the past 12 months.

The stress-free cow traffic system calmly guides the cows to the milking stalls. The recently constructed "BouMatic Xpressway" is a quality parallel (side-by-side) milking parlor with an exclusive patented swing gate that gives the milker full control of cow traffic. The milking parlour is designed for efficiency and comfort, with possibility to adjust the position of the floor to ensure comfortable working height for our staff. The parlour allows for 48 cows to be milked at the same time. The parlor includes sliding gates, spacious walk-in aisles and exclusive sequence gates on pedestals. It prompts cows to exit quickly when milking ends so the next group of cows can enter immediately. The milking stall is made of galvanized steel and stainless steel, anchored in the concrete floor, built to endure.

The ventilated free-stall dairy barns provide for cubicles bedding areas for the cattle to ruminate and rest.

The arable land of approx. 535 hectares runs a fodder crop rotation of roughage (fibrous fodder) and forage crops (mainly grass and maize) for silage to feed Esbjerg cluster's livestock.





GLEJBJERG CLUSTER

Part of FarmCompany since 2016

Diversified row crop producing farms with nearly 440 hectares of farmland. The farms operate a protein production with the capacity of up to 2'200 free-range calves, which are raised in large ventilated indoor shelters.

Glejbjerg Cluster

Glejbjerg farm cluster runs a complex multiyear diversified row crop rotation on its 440 hectares of farmland, cultivating wheat, barley, grass, rapeseed and potatoes.

Rotation of adapted crops is proven to contribute to healthier soil and improved pest control. During the winter months, cover crops are cultivated contributing to soil carbon sequestration.

FarmCompany has concentrated its bovine protein production at Glejbjerg farm cluster, mainly stemming from its dairy farms. With an annual capacity of up to 2'200 heads, the bull calves are raised in large ventilated free-stall barns until reaching a liveweight of 400 kilograms.





HOVBORG CLUSTER

Joined FarmCompany in 2019

Organic farm with production capacity of up to 5'000 finisher pigs and around 160 hectares of farmland. The farm produces organically grown diversified row crops, mainly serving as animal feed. The farmland is also used for the outdoor management of the sows and their litters.

Hovborg Cluster

Hovborg farm cluster produces organic pigs under the unique and governmentally certified “ø-label”, known for strict regulation of all organic products.

Organic production takes the greatest possible account of nature, the environment and animal welfare all the way from farm to fork. With a full line production, Hovborg farm cluster manages, together with a neighboring farm, an annual capacity of 650 sows, 15’000 piglets and 5’000 finisher pigs.

The free-range pigs are kept outdoor for their entire life on defined paddocks, providing for rooting which is a natural behaviour for pigs using their snout to push or nudge the soil. Pigs root for different reasons; comfort, communicate, cool off or to search for food. The livestock benefit from pig shelters in open fields and considerable ventilated shelters with straw beddings in resting areas along with open-air run areas.

The pigs are sold to “Friland”, specialised in organic meat production and part of the “Danish Crown Group”.

Hovborg farm cluster uses its 160 hectares of arable land to cultivate organic roughage providing for non-GMO feed to the pigs, free from chemical fertilisers and pesticides.



How is milk measured on our dairy farms?

The unit for measuring liquid materials is usually litres. However, milk contains a higher solid content than water and is therefore heavier. 1 litre water weighs 1 kilogram, whereas 1 litre of milk weighs 1.03 kilograms. It is therefore more appropriate to measure the weight of milk.

Milk weights and component percentages individually do not accurately allow you to assess efficiency, profitability or how to make economically based purchases or management decisions that impact milk and component production.

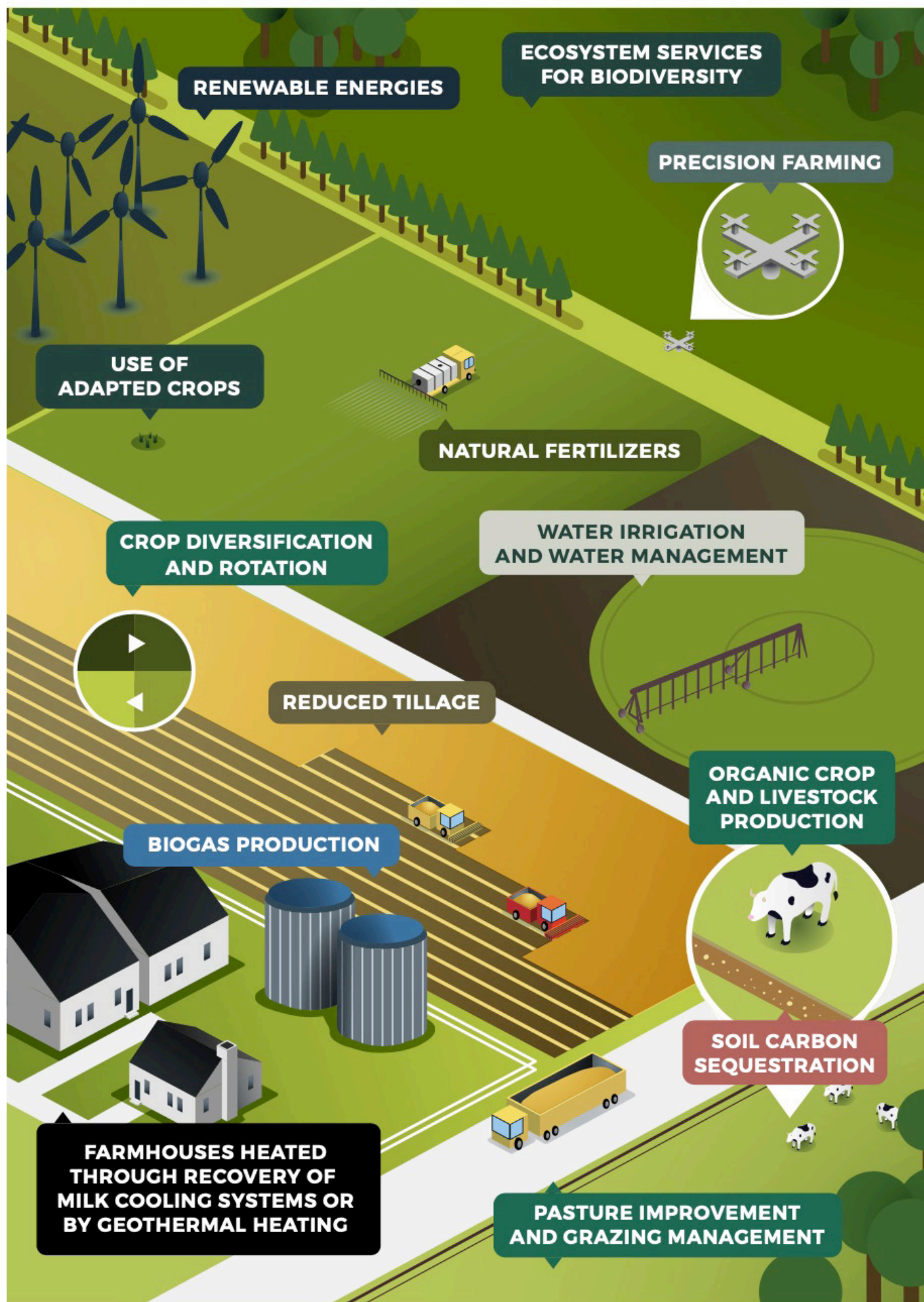
To improve decision-making, energy-corrected milk (ECM) was developed to put all cows on an equal basis for comparative purposes over time. ECM determines the amount of milk produced and adjusted to 3.5% fat and 3.2% protein.

The ECM can be calculated on a whole-herd basis or for groups of cows to help determine the economic impact of nutritional changes, for example, on productivity. It should be tracked consistently over time to give an accurate indication of cow and herd performance.





— CLIMATE-SMART AGRICULTURE INITIATIVES IN THE FARM



FarmCompany's vision for sustainability

We are loyal to FAO - Food and Agriculture Organisation of the United Nations' definition of sustainable agriculture, whereby land, water, plant and animal genetic resources are conserved.

FarmCompany's vision of a climate-smart farming operation is centred around building a sustainable and productive agriculture system, which is better placed to reduce the carbon footprint of its farming activities on the environment.

In its effort to tackle and reduce energy use, water consumption and greenhouse gas emissions, FarmCompany's has implemented a number of sustainability measures, including but not limited to:

- Farmwaste management through membership with local biogas plants
- New silos for livestock feed to improve fodder quality
- Rainfall drainage on arable land
- Improved water management with reviewed and renovated pipe systems
- Wind powered energy
- LED lights in free-stall barns
- Farmhouse heating by recovering the energy used to cool milk from 38°C to 3,5°C
- Slurry tank covers to reduce emissions of gasses, such as carbon dioxide (CO₂), methane (CH₄) and nitrous oxide (N₂O) being the major greenhouse gases associated with dairy production. CH₄ mainly comes from digestion and manure storage and N₂O from fertiliser and manure usage

Going forward, FarmCompany will continue its sustainability efforts by providing for covers on the remaining slurry tanks, implement digitalisation projects to reduce farm waste, install silos for automatic feeding to livestock and thereby reduce the use of operational vehicles, encourage ag-tech on test fields and subsequently benefit from latest climate-smart technologies, seek optimal area under management for each farm cluster to ensure a sustainable balance.

Certified



Corporation

FarmCompany is B Corp certified since September 2022, validating our belief that profit and purpose go hand-in-hand. The certification reflects our long-term commitment to the development of sustainable agriculture and responsible business. By certifying as B Corp, we have stepped into a framework of continuous improvement, constantly assessing and demonstrating our strive for excellency. The B Corp certification clearly inspires us to do more.



DANISH AGRICULTURE HAS A GREAT FUTURE

